

THE FLORENCE AND JOHN SCHUMANN FOUNDATION

33 Park Street  
Montclair, New Jersey 07042  
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(201) 783-6660

December 14, 1972

Mr. Thomas A. Boykin, Jr., Executive Director  
Business and Industrial Coordinating Council  
50 Branford Place  
Newark, New Jersey 07102

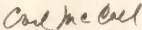
Dear Mr. Boykin:

I regret to inform you that the trustees of The Florence and John Schumann Foundation did not act positively on your proposal for support of BICC.

Last year when we made our grant to BICC, we indicated that we were not likely to provide additional support since we had been involved with BICC for a number of years. We are not in a position at this time to reverse that decision.

We have many commitments to other program activities and our limited funds prevent us from doing all that we would like to do. We do wish you every success in your leadership of BICC and we hope you are able to secure the funds to carry your program forward.

Sincerely,



H. CARL MC CALL  
EXECUTIVE DIRECTOR

HCM/maj

*Jules*

THE FLORENCE AND JOHN SCHUMANN FOUNDATION

33 Park Street  
Montclair, New Jersey 07042  
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(201) 783-6660

November 2, 1972

Mr. Thomas A. Boykin, Jr.  
Executive Director  
Business and Industrial Coordinating Council  
50 Branford Place  
Newark, New Jersey 07102

Dear Mr. Boykin:

We are in receipt of your letter of October 31 and the proposal which it contained. Please rest assured that your proposal will receive careful consideration by our Board of Trustees at their meeting in December.

If we should require additional information or material, we will be in touch with you.

Sincerely,

*Call me Call*

H. CARL MC CALL  
EXECUTIVE DIRECTOR

HCM/msj

*Deck*  
**business and industrial coordinating council**



50 BRANFORD PLACE • NEWARK, NEW JERSEY 07102 • AREA CODE 201 622-0272

October 31, 1972

Mr. H. Carl McCall  
Executive Director  
The Florence and John Schumann Foundation  
33 Park Street  
Montclair, New Jersey 07042

Dear Carl,

Here it is again allocation time and BICC is back. The enclosed proposal is a request for a Management Assistant-Program Developer. The amount of this request is for \$17,100. This request is not a continuation of previous grants but a different and separate approach to stabilization, and program development. This individual is designed to continually fund himself after a one year period through his development of programs.

I again express thanks for your interest and cooperation. Let me again renew my sincere invitation to visit the organization through which has multiplied your willingness to be of service, manifold.

Sincerely,

Thomas A. Boykin, Jr.  
Executive Director

The BICC has a history of involvement in the areas of Civil Rights, Employment and Training, and Education. However, this involvement will be seriously curtailed without additional financial support. The BICC envisions, through its new director, the development of activities toward preventing some of the chaotic situations we find ourselves trying to alleviate. For example, the BICC envisions the development of a more realistic method of determining vocational interests among high school students before they become high school dropouts subsequently leading to more realistic curriculum guidance. This same procedure could be used to assist existing youth programs in developing and referring its constituents to training and job situations which will be more meaningful and perhaps most important more economically rewarding. Secondly, in the area of training, the BICC would like to expand to programs in the areas of upgrading training through satellite training, NAB Consortium and Planned Variations, a part of the Model Cities CDA program, and other opportunities as they develop or as we can develop them. Thirdly, we here at BICC have been historically involved in Civil Rights particularly as it involves equal employment opportunity. With this in mind, the BICC through its Task Force on Equal Opportunity, and its sub-committees on training and employment, will be able to help keep the doors open to minorities by assisting BICC member companies and others alike in developing realistic programs for the recruitment, training and upgrading of the minority workforce. And lastly, the BICC would like to enhance its position as the only program in the Greater Newark area which has an open forum where issues of concern can be brought before the people and the pros and cons of the situation may be discussed, bringing awareness and information to the unaware and uninformed.

In order to do the kind of things the Executive Director proposes, the BICC needs a Management Assistant-Program Developer. This person would be responsible to the Executive Director but his specific duties would include working very closely with the BICC sub-committees on Education, Employment and Training and Equal Opportunity in Employment. He would research and analyze data which would aid him in the development of meaningful programs in those areas of concern.

It is intended that this person will refund himself after 1973 through the programs he is to develop.

The cost for such a person for a period of one year (1) is anticipated at: \$ 17,100 a breakdown of this cost is as follows:

\$ 14,000	Salary
2,100	Fringe Benefits
1,000	Travel & Expenses